



CORPORATE  
BROCHURE

## A MESSAGE FROM THE PRESIDENT



*S. Kamagami*

Shinya Kamagami  
President: Oki Electric Industry Co., Ltd.

**Closely monitoring changes in customer and market needs, the OKI Group will create new business opportunities and pursue growth strategies.**

As Japan's pioneering manufacturer of telecommunications equipment, OKI got its start in 1881 when founder Kibataro Oki manufactured Japan's first telephone. Since then, its spirit of proactively tackling the challenges of new frontiers has been documented and handed down to this day. The OKI corporate philosophy, captured in the words: The people of OKI, true to the company's 'enterprising spirit,' are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.

The OKI Group helps people around the world lead more comfortable and richer lives based on this philosophy and through sound business activities implemented in accordance with both common sense and applicable laws and regulations. We believe the foundations for increasing corporate value lie in earning the trust of all our stakeholders, including shareholders, investors, employees, business partners, and local communities, as well as in delivering peace of mind to customers at all times through our business activities.

Based on these philosophies and ideas, and as a company that supports social infrastructural development, OKI will quickly grasp the needs of the market and provide products that satisfy customers. In the ICT field, we use IoT as drivers of change and create new businesses, as well as providing various products to support social infrastructural development. We aim to become "IoT OKI" by

business-specific applications and "co-creation," utilizing the strength acquired by fusing our three technologies; sensor, network and data processing. In the mechatronic systems field, we are aiming for global expansion through cash recycling ATMs and other mechatronics products. This includes not only Japan and currently expanding markets like Brazil and China, but also developing countries like India and Southeast Asian countries. In the printers business, we are utilizing the strengths of our LED technology to expand globally with office printers, and industry printers for the design, retail, and medical industries. In the EMS business, we utilize OKI's total Mono-zukuri (manufacturing) power to provide design and manufacturing services to a market that requires high quality and reliability.

Based on our characteristic technology, we accelerate "co-creation" with our customers and partners who are strong in their industries, utilizing open innovation to incorporate new business know-how and technologies, while proactively planning business expansion.

By delivering security and peace of mind to people around the world and realizing the visions and hopes of all our stakeholders, OKI is committed to serving as a trusted global partner for customers around the world based on our brand statement: "Open up your dreams."

I look forward to your continued support and understanding in the future.

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# OKI GROUP VALUES

## Corporate Philosophy

The people of OKI, true to the company's "enterprising spirit," are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.

## Vision

The OKI group helps create a safe and convenient infrastructure for customers and society as a whole through the key Japanese concepts of "Mono-zukuri" and "Koto-zukuri."

\* Mono-zukuri: to have the spirit and mind-set to innovate, create and improve products

\* Koto-zukuri: to work together, proactively seeking opportunities that deliver value to customers

## Action Principles

- Act with integrity
- Challenge and drive change
- Perform with speed and agility
- Be passionate, and determined to succeed
- Proactively encourage excellence as "Team OKI"

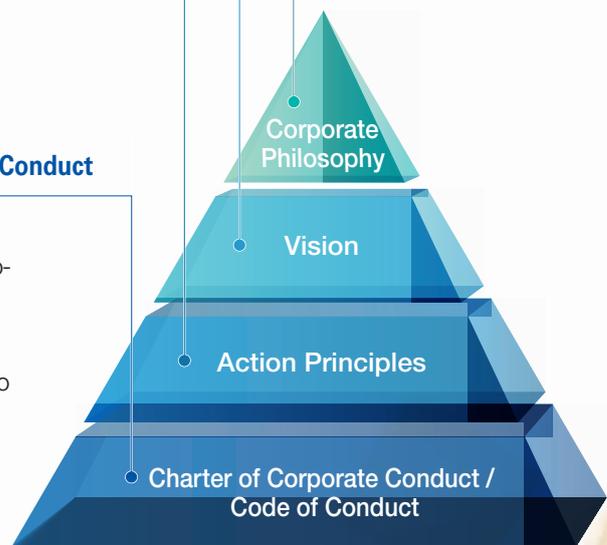
## OKI Group Charter of Corporate Conduct/OKI Group Code of Conduct

### OKI Group Charter of Corporate Conduct

CSR activities OKI Group must accomplish based on its corporate philosophy

### OKI Group Code of Conduct

Codes of conduct executives and employees must conform to in accordance to OKI Group Charter of Corporate Conduct



# BRAND STATEMENT

**OKI** *Open up your dreams*

The brand statement of OKI expresses the opening of a door to a society, where people around the world can lead more lives that are enriched, safe and secure.

The statement also expresses our dream to contribute to the information society that enables to achieve the dreams and hopes of stakeholders.

"Opening up your dreams" and "accomplishing our ambitions" are OKI's commitments that are inherent in its brand statement.

— **OKI opens up your dreams** —



## ICT (Information and Communication Technology)

OKI contributes to solving various social issues with the solutions, products and services based upon technologies and know-how constructed by our long standing customer base over 137 years.

OKI's ICT business hoards its unique devices, various technologies, such as acoustic/optical sensing, network and operation, and know-how built upon our customer base and experiences of 137 years. We provide various solutions, products and services supporting social infrastructures in many fields such as traffic, government agencies, local government, finance, transportation and retail.

In addition, OKI accelerates co-creation with customers to construct new application and contributes to customers' innovation which will solve social issues such as labor shortage, natural disasters/environmental issues, aging issues of social infrastructure and work style reform.

In the traffic system field, OKI provides flight control systems and ITS\*1-related solutions including ETC and VICS\*2 for safe, secure and comfortable air and land traffic. OKI is also working to improve the efficiency of logistics using probe data with the announcement of "LocoMobi™ 2.0" for the next-generation transportation field. To accomplish that, we have established an ITS test course in the Honjo Plant.

In the government agencies/local government system field, OKI provides various systems from census data analytic/weather forecasting systems to firefighting command and control/disaster prevention administrative radio systems for municipalities to other solutions to support safety and security of residents.

In the defense system field, OKI provides systems based on our core expertise in acoustic technology and ICT.

In the financial system field, OKI provides bank branch/centralized-administration/call center systems, as well as Fintech solutions and omni-channel solutions using smartphones.

In the transportation and retail field, we provide reserved seat ticket vending machines for railroad operators, staff operation systems for airline staff, self-service baggage drop machines at the airport, security services for travel agencies, image sensing, store efficiency enhancement systems using image sensing and AI, etc. We are also supporting customer services effectively



Bank branch terminal systems



Contact center system "CTstage 6Mi®"

\*1 ITS: Intelligent Transport Systems  
 \*2 VICS: Vehicle Information and Communication System

through AI in various fields, including the finance and retail fields.

In the manufacturing system field, we provide solutions that support efficiency of each business process, including ERP<sup>\*3</sup> manufacturing system, SFA<sup>\*4</sup>/CRM<sup>\*5</sup> and after-sales service system. Furthermore, we are also working to improve business efficiency in new areas such as facility management through IoT and manufacturing work through image sensing.

In the telecom carrier field, OKI provides network migration system, GE-PONs<sup>\*6</sup>, and the products to support growing broadband services such as 4K/8K high-definition video distribution. OKI has already established its leading position in enterprise communication market with its field proven IP-PBX, business phone and contact center which has top market share in Japan. In addition, OKI's sub-GHz band multi-hop wireless network devices are already well accepted and leveraged in many fields. Furthermore, OKI provides services to support customers' secure ICT environments, including managed cloud services with tangible tracking records in financial institutions market, and SOC<sup>\*7</sup> to respond to unknown cyber attacks. OKI protects its customers' ICT infrastructure with maintenance networks and a 24 hours a day, 365 days a year surveillance and operation in 200 locations throughout Japan.

For the next-generation network infrastructure 5G<sup>\*8</sup>, the ICT business utilizes the proven track records and know-how acquired through its experience in the telecom carrier field to develop a business in cooperation with global vendors. OKI also leveraged its core expertise in maritime/acoustic technology to create a new business in the maritime/acoustic field using underwater acoustic-sensing technology.

OKI's ICT business, having many good customers, is the mainstay of the OKI group. In order to secure more stable profits leveraged by our customer base, we will achieve sustainable growth from the creation of new business with digital transformation as drivers of change.



Flight control systems



ITS test course

\*3 ERP: Enterprise Resource Planning

\*4 SFA: Sales Force Automation

\*5 CRM: Customer Relationship Management

\*6 GE-PON: Gigabit Ethernet-Passive Optical Network

\*7 SOC: Security Operation Center

\*8 5G: 5th Generation



## MECHATRONICS SYSTEMS

Capitalizing on its core strength in mechatronics technologies, OKI offers ATMs and cash handling equipment etc. for financial institutions, the travel/transportation industries and the retail/service industries.

The mechatronics systems business provides products built around OKI's core mechatronics technologies in which it excels. We supply ATMs, cash-handling equipment, bank branch terminals for financial institutions, automated check-in machines and ticket reservation and issuing terminals for the travel/transportation industries, as well as cash-handling equipment for the retail/service industries.

OKI is a leader in ATMs, the field of which we have a leading share in the domestic market for financial institutions and the retail/service industries. In overseas markets, we promoted "ATM-Recycler G7"; the 7th model of a cash recycling ATM that can handle banknotes in multiple currencies. However, we began selling the next model, "ATM-Recycler G8," in emerging countries and regions such as India and Southeast Asia countries starting from 2017. By utilizing the know-how obtained by OKI both domestically and internationally, the "ATM-Recycler G8" supports high speed, high capacity and greater scalability for the future in response to a growing demand for cash.

In the cash handling equipment field, we have a wide lineup of products that includes integrated cash management systems, recycling withdrawal/deposit machines, and coin and banknote change machines for cashiers. We are deploying these products tailored to the requirements of our customers in the financial institutions, retail/service industries.

In addition, OKI has begun selling new products that utilize the mechatronics technologies, such as the "CZ-20 Series"; a compact, cash recycling, electronic money charger that provides change; the "Modular ATM"; which can be installed in a regular car; and the "ATM for Wheelchair Users"; which seeks to increase the comforts of wheelchair users.

OKI will continue to support the social infrastructure of global cash distribution with products built around our core mechatronics technologies.



Cash-recycling ATM for overseas markets "ATM-Recycler G8"



Electronic money charger "CZ-20 Series"



## PRINTERS

We provide color/monochrome printers, multifunction printers, wide format printers and the related solutions based on the superiority of LED technologies to customers globally, contributing to the cost streamlining and the enhancement of business efficiency.

OKI is a proven source of innovative printing solutions designed to reduce costs, increase productivity and improve graphics quality for customers globally. OKI deploys its renowned expertise in LED technologies to supply single and multifunction digital color and monochrome LED printers, and has long maintained its position as a world leader in delivering serial impact dot matrix printers to customers in approximately 100 countries around the world. For graphics and signage industries, OKI excels in manufacturing eco-solvent wide format printers and digital production printers that deliver superior output and dependability.

In 1981, OKI developed the world's first printer using LEDs as its light source. Compared with the laser method used by our competitors, OKI's LED printers have advantages in terms of compact design, high speed, easy maintenance, and high resolution. OKI printers are also adaptive to a wide range of media sizes and types, including cardboards.

We are shifting to a streamlined business structure that focuses on maximizing revenue by 1) converting to a niche strategy that leverages the strengths of OKI's LED technology, and 2) strengthening the management resources dedicated to the industrial printing market. OKI will concentrate on the design, retail, and medical markets, introduce products that excel in their ability to print in various mediums, and support the creation of new businesses for our customers.

We aim to effectively maintain our strong source of profits in the office and business printing markets. Our product development and marketing efforts will be driven by the superiority of LED technology as well as the values of "compact", "long-life", "low defect rate", and "maintenance-free".

Leveraging our innovation in printer technology, OKI's reliable solutions will enable business expansion, cost reductions and productivity improvements for our customers around the world.



Wide format printer "ColorPainter™ M-64s"



Color production printer



## EMS

Leveraging the exceptional design and manufacturing technologies of the OKI Group, we develop high-end electronic manufacturing services as the virtual factory of our customers.

OKI's EMS business, "Advanced M&EMS," provides consigned design and manufacturing services expanded based on design and manufacturing technologies, know-how, and a proven track record amassed over more than 100 years in the info-telecom field. In this business, we offer one-stop EMS solutions, from development to mass production, according to the conceptual and requirement specifications of our customers.

Our EMS business enables us to address diversified requirements for products in every field, characterized by high quality, high reliability, and high-mix low-volume manufacturing. OKI is particularly strong in the following areas: 'mechatronics products that require high-precision mechanisms', and 'products that require large-scale and multiple-layer substrates technology and high-speed signal processing'.

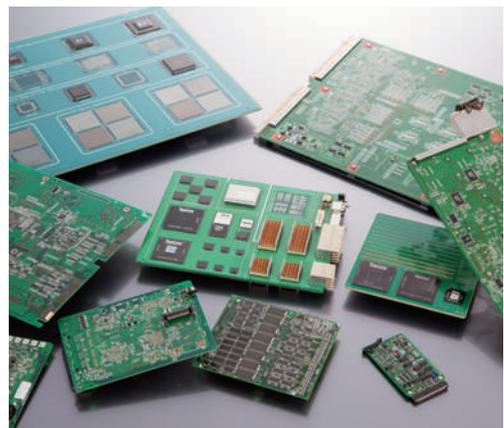
Currently, OKI is providing services in the markets for communications equipment, measuring instruments, industrial instruments, and medical equipment. We aim to expand our operations by entering and expanding in aviation and aerospace equipment, the electrical market and the Factory Automation market.

After turning OKI Electric Cable into a wholly owned subsidiary company in 2018, it was added to the EMS business group along with two other companies, OKI Engineering and OKI Techno Power Systems enhancing the "one-stop service" structure OKI offers, from design to production and evaluation.

OKI aims to provide total *Mono-zukuri* (manufacturing) solutions and to continue being entrusted with consignment production of highly reliable devices for our customers as their own "virtual factory".



State-of-the-art manufacturing line realizing high quality and reliability



Various PCBs for broad range of products



## Promoting Co-Creation and Open Innovation Aimed at Creating New Businesses

Supporting digital transformation for customers, the OKI Group promotes the development of new integrated technologies in its stronghold of contact regions between physical reality and digital spaces from the viewpoint of “connected society,” “connected lifestyles,” and “connected manufacturing” to advance further down the path of digital transformation.

From a “connected society” standpoint, we aim to establish “smart sensing” technologies that integrate our strengths in sensing technologies and networks in conjunction with our know-how in AI/data analysis. From a “connected lifestyles” standpoint, we aim to develop “humane mechatronics” technologies that integrate our strengths in mechatronics, human-machine interface (HMI) and dialogue-oriented artificial intelligence (AI) systems. From a “connected manufacturing” standpoint, we aim to establish “various kinds, various volume production” technologies that integrate our production technologies and augmented reality (AR) and virtual reality (VR) applications with our strength in data use.

01

### “Smart Sensing” Technologies for a “Connected Society”

OKI has strengths in three necessary elements for the Internet of Things (IoT): sensing technologies, networks, and AI/data analysis. While developing more advanced forms of these technologies, we seek to realize a “connected society” by organically linking these elements together to collect and analyze in real time in-depth information from the field, which was not possible until recently.

#### Sensing

OKI has developed optical fiber sensing technology that detects distortions in optical fibers, their temperature, and the distribution of signal oscillations in real time from minute changes in optical signals detected with high precision. Optical fiber installations make it possible to detect fires across a wide area, monitor the condition of structures, and detect trespassing in real time. These technologies, along with the zero energy ultrasonic water level gauge which monitors river water levels using solar power, will contribute to social infrastructure monitoring.

#### Networks

OKI developed the world’s first 920MHz band wireless multi-hop network technology with low power consumption requirements that can be scaled up for large systems. This versatility allows various sensors and equipment to be connected to the network regardless of the environment. We expect combining this with 5G technology and AI/data analysis technologies will lead to applications in the field of structure monitoring.

#### AI/Data Analysis

OKI is accumulating data from sensing technologies in fields such as traffic, disaster prevention and manufacturing. Through analysis of these massive data collections, we are working to develop technologies that extract in-depth information from the field.

02

### “Humane Mechatronics” Technologies for “Connected Lifestyles”

OKI is working to develop new humane mechatronics technologies that integrate HMI and dialogue-oriented AI technologies with OKI-developed mechatronics for various terminals such as ATMs, printers, ticket vending machines and KIOSK terminals.

There are many OKI terminals connected to networks with interfaces that enable end users to operate them directly. Whereas hardware has often been designed for single functions such as cash deposits and withdrawals, printing, and dispensing train tickets, we are now pursuing work aimed at developing advanced terminals that combine multiple services in concert with the surrounding environment and user status while communicating with users. We aim to create communication terminals that provide services while staying close to users and talking to them so the terminals can sense what they want, rather than users turning to installed terminals for specific purposes.

03

### “Connected Manufacturing” Technologies for “Various Kinds, Various Volume Production”

Our production facilities are used to manufacture not only OKI-branded products but also to manufacture the products of other companies on consignment in ways that meet our standards for reliability and quality. Our strengths are not just our mass production lines, but also the flexibility in responding to customer needs for low-volume runs that range from a few units to several million units.

By combining AR, VR and AI/data analysis technologies with such production technologies, we aim to realize “various kinds, various volume production” technologies that can respond in real time to an even wider variety of needs.

For example, we aim to achieve high efficiency in performing an ever changing series of tasks for small-lot consignments where we harness AR technologies to superimpose on sub-assemblies by displaying sub-assembly instructions for each task set. Moreover, leveraging VR technologies, we aim to be able to handle the maintenance tasks at the same level as proficient engineers, even by a beginner or an unexperienced person at the work site by having a task instruction remotely from such an experienced engineer.

# PROMOTING RESPONSIBLE MANAGEMENT

The OKI Group promotes responsible management by seeking to enhance corporate governance and conducting various activities to fulfill its corporate social responsibility.

## Corporate Governance

The OKI Group recognizes sustainable growth and increases corporate value over mid- and long-term as its most important management priorities in earning the trust of its various stakeholders. To this end, we are working to enhance corporate governance based on our fundamental policies, including “enhancement of management fairness and transparency,” “timely decision-making processes,” and “full compliance and fortification of risk management.”

### Corporate Governance Structure

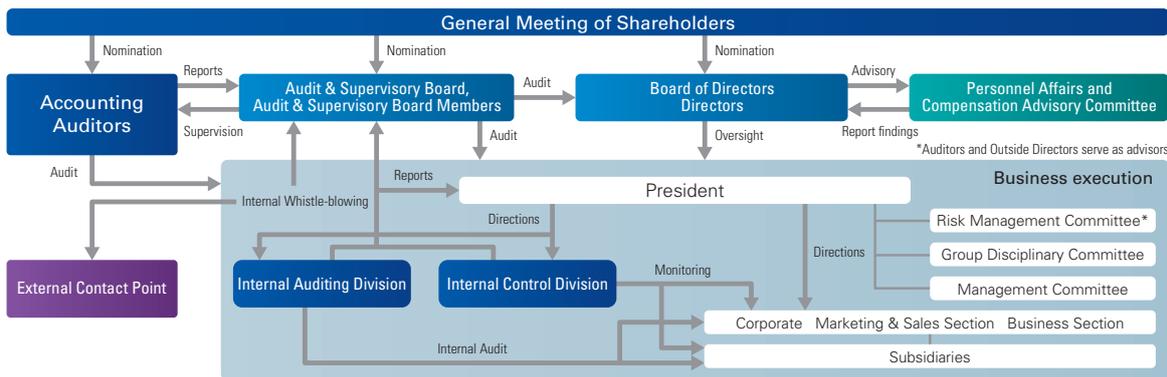
OKI maintains a corporate auditor system, with the Board of Directors and an Audit & Supervisory Board. With an executive officer system in place, it strives to promote timely decision-making processes by separating business execution and oversight. It endeavors to improve the fairness and transparency of management by nominating outside directors to the Board as well as setting up a voluntary committee

on nomination, remuneration, etc. so as to ensure effective supervision from an independent and objective standpoint. The company is working to ensure full compliance and the fortification of risk management based on the fundamental policies for constructing an internal control system as defined by the Board of Directors, and to build a system that will ensure that businesses of the corporate group are conducted properly by implementing internal audits and audits by the Audit & Supervisory Board.

Organizational structure		Company with Corporate Auditors
Chairman of the Board of Directors		Chairman
Directors	Number	7 (4 non-executive*)
	Term	1 year
Audit & Supervisory Board Members	Number	4 (2 non-executive*)
	Term	4 years

\*All independent directors

### Corporate Governance Structure



## Promotion of CSR activities Based on Corporate Philosophy

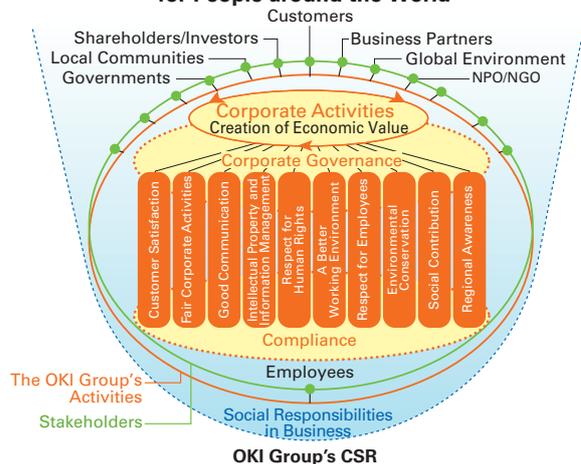
The foundations of the OKI Group CSR activities come from the corporate philosophy, “The people of OKI, true to the company’s enterprising spirit, are committed to creating superior network solutions and providing excellent information and communications services globally to meet the diversified needs of communities worldwide in the information age.” The Company strives to comply with laws and regulations and implement sound business activities consistent with social norms.

The “OKI Group Charter of Corporate Conduct” was enacted in order to adequately fulfill the social responsibilities that are routed in our corporate philosophy by the entire group cohesively. We also established the “OKI Group Code of Conduct” to be conformed to by all OKI executive officers and employees in accordance with the Charter. This Code of Conduct is to be adopted by all group companies, and has been incorporated into

OKI’s educational programs. OKI will continue to promote environmental, social, and governance efforts in order to achieve the trust of our stakeholders.

For more information, please refer to “CSR” and “Environmental Activity” at the following site:  
 CSR <http://www.oki.com/en/csr/>  
 Environmental activity <http://www.oki.com/en/eco/>

### Contributing to the Improvement of the Quality of Life for People around the World



# OKI GROUP'S JOURNEY

1800s

- 1881 • Meikosha, Ltd. established by Kibatano Oki to manufacture and sell telegraphic instruments, telephones, electric cables, bells and other related products
- 1889 • Corporate name changed from Meikosha, Ltd. to Oki Electric Works
- 1896 • Japan's first in-line multiple switchboard delivered to the Tokyo Naniwa-cho substation

1900s

- 1912 • Oki Electric Co., Ltd. established
- 1930 • The first in-house AEI-type automatic exchange delivered to Nakano Telephone Office in Tokyo
- 1949 • Oki Electric dissolved pursuant to regulatory reorganization plans under Japan's Enterprise Reorganization Act, and Oki Electric Industry Co., Ltd. established
- 1951 • Oki Electric Industry's shares listed on Tokyo Stock Exchange
- 1953 • Page teletypewriters released
- 1956 • Ericsson-type crossbar-switching system delivered to Nippon Telegraph and Telephone Public Corporation
- 1961 • OKITAC®-5090 general-purpose computer released
- 1967 • Production of MOS ICs commenced
- OKISAVER online deposit terminals for the first financial online system delivered to The Fuji Bank, Limited
- 1969 • OKITAC-4300 minicomputer released
- 1971 • Online cash dispensers (CD) delivered to The Fuji Bank, Limited
- D10 electronic telephone switchboard delivered to Nippon Telegraph and Telephone Public Corporation
- 1974 • OKIFAX 600 thermal facsimile machine released
- 1975 • Joint Development Agreement entered into with Bell Telephone Laboratories of the United States for cellular automobile telephones
- 1980 • if800 series personal computers released
- 1982 • AT-100 series, the world's first ATMs with banknote recycling method released
- D60 and D70 digital telephone switchboards delivered to Nippon Telegraph and Telephone Public Corporation
- 1990 • MICROLINE 800 Series page printers with LED light sources released
- 1992 • OKITAC9000 series high-performance UNIX workstations based on open architecture released
- 1993 • iOX1600 series digital telephone switchboards released
- Oki (Thailand) printer manufacturing plant established
- 1994 • Oki Data Corporation inaugurated
- 1996 • CTstage® Computer Telephony Integration (CTI) system released
- 1998 • CP21 multifunctional information terminal with ATM functions released

2000s

- 2001 • Oki Electric Industry (Shenzhen) Co., Ltd. established in China as an ATM production company
- 2002 • Acquisition of ISO14001 certification at all production and development facilities in Japan completed
- 2003 • ATM21S, a compact large-capacity ATM, developed for the Chinese market
- 2004 • OkiWorkWel Co., Ltd. established as Japan's first teleworking-type company employing people who are physically (and mentally) challenged
- 2005 • ATM-BankIT multifunctional ATM with reinforced security functions introduced
- 2006 • A world first, Epi Film Bonding technology for the thin-film bonding of disparate materials successfully developed for mass production
- 2008 • 95% of OKI SEMICONDUCTOR CO., LTD. shares—a company spun off as part of efforts to reorganize the semiconductor segment—were transferred to ROHM CO., LTD.
- ATM Integrated Cash Management System for strict cash management at financial institution branches released
- COREFIDO brand printers and MFPs, the first in the industry with a free five-year warranty released
- 2009 • LED manufacturing facility acquired from Renesas Technology Corp
- "ATM-Recycler G7" a cash recycling ATM for world market capable of handling banknotes in multiple currencies, developed
- 2010 • CTstage SaaS, a SaaS-type call center service, released
- SUKIT™, an information kiosk terminal, and Next Generation Automated Gate System delivered for Haneda Airport's new international terminal
- 2011 • Japan's first 920MHz band wireless multi-hop network system for smart communities developed
- 2012 • World's purest quantum entangled light source developed, and practical, next-generation quantum cryptography technologies established
- SIP-PBX DISCOVERY neo, a large-scale office telephony system, released
- Printed circuit board business, OKI Circuit Technology Co., Ltd. established
- ATM-Recycler G7, cash recycling ATM, delivered to Alfa-Bank in Russia
- RG7 Currency Exchanger, the world's first currency exchange machine capable of recycling deposits and withdrawals in multiple currencies, introduced
- 2013 • A4 color MFP with Open Platform technology developed with Toshiba Tec Corporation
- Five-color toner LED printer supporting paper sizes up to A3+ launched
- 2014 • ATM business company OKI Brasil established
- ATM sales company OKI India established
- 2015 • Yokogawa Electric Corporation's Factory in Ome, Tokyo acquired as an EMS business site
- Wide format printers business acquired from Seiko Instruments Inc.
- 2016 • Business alliance with Solasto Corporation in the medical office work field formed
- 2017 • Established an ITS test course as the base for the next-generation transportation business
- Turned OKI Electric Cable, Co., Ltd. into a wholly owned subsidiary company

# OKI

Oki Electric Industry Co., Ltd.



This report is printed with VOC (volatile organic compounds) free vegetable based ink, using “waterless printing” on FSC® certified paper.

\* Oki Electric Industry Co., Ltd. aims to be a globally recognized growth company; throughout this corporate brochure, the Company is referred to as OKI.

\* All company and product names included in this corporate brochure are trademarks or registered trademarks of each of the companies they represent.

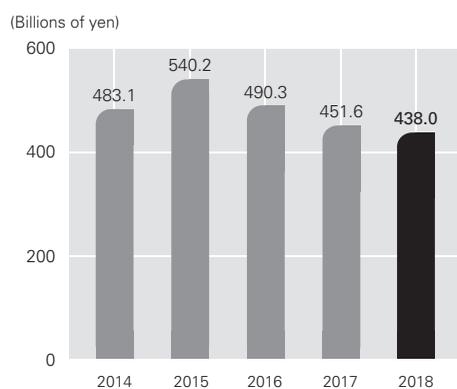
## COMPANY PROFILE

### PROFILE (As of March 31, 2018)

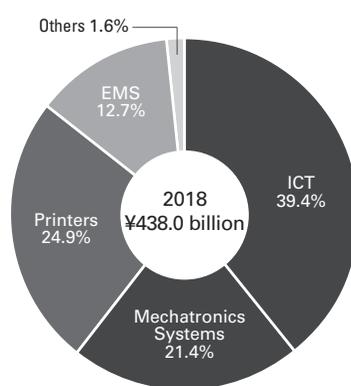
Company Name:	Oki Electric Industry Co., Ltd.	President,	
Founded:	1881	Representative Director:	Shinya Kamagami
Company Established:	November 1, 1949	Head Office:	1-7-12 Toranomon, Minato-ku, Tokyo 105-8460 Japan
Common Stock:	44,000 million yen		Tel +81-3-3501-3111
Employees:	18,978(Consolidated) 4,024(Non-consolidated)		URL <a href="http://www.oki.com">http://www.oki.com</a>

### NET SALES AND BREAKDOWN OF NET SALES (Years ended March 31)

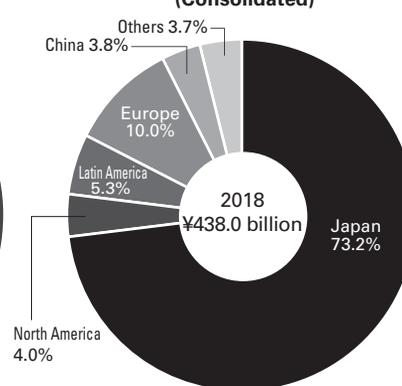
Net Sales (Consolidated)



Net Sales by Business Unit (Consolidated)



Net Sales by Market Segment (Consolidated)



\* EMS's annual track record for FY 2017 has undergone restatement.

## MANAGEMENT (As of June 22, 2018)

### DIRECTORS

Chairman of the Board  
**Hideichi Kawasaki**

Representative Director  
**Shinya Kamagami**

Director  
**Masayuki Hoshi**

Director  
**Minoru Morio**\*1

Director  
**Shigeru Asaba**\*1

Director  
**Tamotsu Saito**\*1

Director  
**Izumi Kawashima**\*1

### EXECUTIVE OFFICERS

President  
**Shinya Kamagami**

Executive Vice President  
**Masayuki Hoshi**

Executive Vice President  
**Masasuke Kishi**

Senior Vice President  
**Kenichi Tamura**

Senior Vice President  
**Toru Hatano**

Senior Vice President  
**Masaaki Hashimoto**

Senior Vice President  
**Masashi Tsuboi**

Senior Executive Officer  
**Masashi Fuse**

Senior Executive Officer  
**Masatoshi Saito**

Executive Officer  
**Kiyoshi Yokota**

Executive Officer  
**Yuichiro Katagiri**

Executive Officer  
**Toru Miyazawa**

Executive Officer  
**Hiroshi Tsuchiya**

Executive Officer  
**Yuka Miyagawa**

Executive Officer  
**Akiko Horiguchi**

Executive Officer  
**Hiroshi Tomizawa**

Executive Officer  
**Toshiyuki Yokota**

Executive Officer  
**Hajime Maruo**

### AUDIT & SUPERVISORY BOARD MEMBERS

Standing Audit & Supervisory Board Member  
**Hisao Suzuki**

Standing Audit & Supervisory Board Member  
**Sei Yano**

Audit & Supervisory Board Member  
**Kuninori Hamaguchi**\*2

Audit & Supervisory Board Member  
**Yoichi Nitta**\*2

\*1 Outside Directors

\*2 Outside Audit & Supervisory Board Members

# OKI GROUP'S NETWORK

## OKI FACILITIES IN JAPAN (As of July 1, 2018)

### HEAD OFFICE

1-7-12 Toranomon, Minato-ku, Tokyo 105-8460, Japan Tel: +81-3-3501-3111 URL: <http://www.oki.com>

### MAJOR FACILITIES

OKI Business Center (*Minato-ku, Tokyo*)  
OKI System Center (*Warabi city*)  
Takasaki Facility (*Takasaki city*)  
Honjo Plant (*Honjo city*)  
Tomioka Plant (*Tomioka city*)  
ICT Systems NUMAZU Plant (*Numazu city*)  
OKI Kansai Techno Research Center  
(*Osaka city*)

### SALES OFFICES

#### HOKKAIDO REGION

Hokkaido Regional Office (*Sapporo city*)

#### TOHOKU REGION

Tohoku Regional Office (*Sendai city*)  
Aomori Branch Office (*Aomori city*)  
Akita Branch Office (*Akita city*)

#### KANTO/KOSHINETSU/HOKURIKU REGION

Metropolitan Area Regional Office  
(*OKI Business Center, Minato-ku, Tokyo*)  
Gunma Branch Office (*Takasaki city*)  
Nagano Branch Office (*Nagano city*)  
Niigata Branch Office (*Nagaoka city*)  
Hokuriku Branch Office (*Kanazawa city*)

#### CHUBU REGION

Chubu Regional Office (*Nagoya city*)  
Shizuoka Branch Office (*Shizuoka city*)  
Gifu Branch Office (*Gifu city*)

#### KANSAI REGION

Kansai Regional Office (*Osaka city*)  
Kyoto Branch Office (*Kyoto city*)

#### CHUGOKU REGION

Chugoku Regional Office (*Hiroshima city*)  
Okayama Branch Office (*Okayama city*)  
Sanin Branch Office (*Matsue city*)  
Yamaguchi Branch Office (*Hofu city*)

#### SHIKOKU REGION

Shikoku Regional Office (*Takamatsu city*)  
Matsuyama Branch Office (*Matsuyama city*)  
Kochi Branch Office (*Kochi city*)  
Tokushima Branch Office (*Tokushima city*)

#### KYUSHU REGION

Kyushu Regional Office (*Fukuoka city*)  
Nagasaki Branch Office (*Nagasaki city*)  
Kumamoto Branch Office (*Kumamoto city*)  
Kagoshima Branch Office (*Kagoshima city*)  
Oita Branch Office (*Oita city*)  
Miyazaki Branch Office (*Miyazaki city*)  
Okinawa Branch Office (*Urasoe city*)

## MAJOR AFFILIATES (As of July 1, 2018)

### JAPAN

OKI IDS  
OKI ADTECH SUPPORT  
OKI Advanced Communications  
OKI Alestech  
OKI Wintech  
ML Supply  
OKI Engineering  
OKI Customer Adtech  
OKI Communication Systems  
OKI Comtec  
OKI Consulting Solutions  
OKI Circuit Technology  
OKI Seatec  
Shizuoka OKI  
OKI JAINET SUPPLY  
OKI Software  
OKI Software Expert Service  
OKI Data  
OKI Data Manufacturing and Engineering Service  
OKI Techno Power Systems  
OKI Electric Cable  
OKI Electric Cable Service  
OKI Electric Cable Wire Harness  
OKI Trustech  
Nagano OKI  
Japan Business Operations  
OKI High-Technologies  
OKI Printed Circuits  
OKI Proassist  
OKI Proserve  
OKI Micro Engineering  
OKI Metaltech  
OKI WorkWel

### AMERICAS

OKI Brasil  
OKI BR ARGENTINA  
OKI BR INFORMÁTICA MÉXICO  
OKI BR MÉXICO SERVICIOS  
OKI BR PARAGUAY  
OKI Data Americas  
OKI Data de Mexico  
OKI Data do Brasil  
OKI Electric Cable America

### EUROPE

OKI BR ESPAÑA  
OKI BR PORTUGAL  
OKI Europe  
OKI Systems (Rus)  
OKI Systems Holding  
OKI (UK)

### ASIA/OCEANIA

OKI Banking Systems (Shenzhen)  
OKI Data Dalian  
OKI Electric Cable Changshu  
OKI Electric Industry (Shenzhen)  
OKI Hong Kong  
OKI Micro Engineering (DG)  
OKI Micro Engineering (HK)  
OKI Power Trading (Shenzhen)  
OKI Printed Circuits (Changzhou)  
OKI Software Technology  
OKI Trading (Beijing)  
OKI Data (Australia)  
OKI Data (Singapore)  
OKI Data Holdings (Australia)  
OKI Data Manufacturing (Thailand)  
OKI Data Service (Australia)  
OKI India  
OKI Precision (Thailand)  
OKI Systems Korea  
OKI Systems (Thailand)